

**LONDON CHAMBER OF COMMERCE & INDUSTRY TRADE MISSION TO EAST AFRICA 30<sup>TH</sup>  
MARCH-3 APRIL, 2009.**

**Objectives for participating in the mission:** explore new leads

BRIEF PROFILE OF PARTICIPATING COMPANIES/INSTITUTIONS:

**1. Company Name: Construction Supplies Limited**

**Business Activities:**

- Wholesale supplier of industrial wipers to the UK market.
- They also sell all personal protection equipment related to the construction industry, which includes fluid spill control products.
- They also sort through the textile and bale it all separately removing any unusable or sub standard materials. Their bales include (used): bed sheets, Pillowcases, Duvet covers, Napkins, Table cloths. They have the capacity to supply up to 80 tonnes of the above per month.
- MINIMUM ORDER: 20 tonnes

Note: All of the material is of hotel grade and is good quality ex laundry

**Objectives for participating in the mission:** To gain contacts to sell to directly and contact agents that can act on their behalf

**2. Company Name: Association of Business Executives (ABE)**

**Business Activities:**

- ABE is a Not For Profit, UK based professional body that designs flexible, progressive, affordable business and management qualifications.
- Currently more than 50 000 students are pursuing ABE qualifications either privately or via their network of over 500 accredited centers in over 100 countries worldwide. In addition, many UK universities allow holders of ABE qualifications onto the latter stages of Bachelors degree programmes. Thus, many students complete the ABE programme in their home countries, followed by a period of study in the UK.

**3. Company Name: Management Training & Consultancy Ltd (MTCL)**

**Business Activities:**

- MTC aspires to become a market leader, architect and builder of the new economy delivering excellence in training, consulting, technology, human resources, TQM/ISO 9000 and recruitment consultancy.
- MTC is staffed with experienced & committed consultants drawn from various backgrounds, delivering programmes in the UK and internationally

**Objectives for participating in the mission:** to help organisations train within the company and to enhance their potential in consulting, training and development.

**4. Company Name: Sagewood Ltd**

**Business Activities:**

- Exports industrial goods and services to Industry and Power generation and distribution sectors.
- Supply and installation and commissioning of Medical Equipment to Hospitals

**Objectives for participating in the mission:** to promote their services within the above sectors in Tanzania

**5. Company Name: SPS Logistics Ltd (Tudor Photo)**

**Business Activity:**

- Wholesaler of a wide range of 'Tudor branded' photo and imaging products, covering image capture, storage and output.

**Objectives for participating in the mission:** appoint agents to re-launch the Tudor brand

**6. Company Name: London School of Accountancy and Management**

**Business Activity:**

- Staff and faculty fellows of London SAM are committed to providing the kind of learning environment which helps students confront two issues facing higher education: globalisation and leadership.

**Objectives for participating in the mission:**

- Exploring new markets/providing high quality training both locally in the UK and hosting country
- Establishing relationship with future partners, promoting UK education for their London campus

**7. Company Name: Centre for Financial and Management Studies, University of London (SOAS)**

**Business Activity:**

The Centre for Financial and Management Studies undertakes research and postgraduate teaching in the fields of banking, finance, financial law, international management and public policy and management. Based at the School of Oriental and African Studies (SOAS), one of the University of London lead colleges, CeFiMS offers part time distance learning programmes at the highest level.

**Objectives for participating in the mission:**

Seeking new contacts and building on established relationships

**8. Company Name: Mount Laboratories UK Ltd**

**Business Activities:**

Suppliers of Laboratory equipment and Chemicals for Universities, Quality Control/Microbiology Labs (Water, Breweries, Food, Pharmaceutical, Sugar industries) Mining, Forensic, Agronomics, Environmental monitoring, Meteorology, Petroleum and Materials Testing, Agricultural/Medical Research Institutes, Hospital/Clinic Labs, Spare Parts and Specialist equipment.

**Objectives for participating in the mission:** Looking for Commission Agent in Tanzania as well as end user contacts.

**9. Company Name: SRS Machinery Ltd**

**Business Activities:**

Manufacture of machinery and ancillary equipment to produce and handle concrete building bricks and blocks

**Objectives for participating in the mission:**

- Establish representation of their equipment
- To make contact with the Ministry of Housing and Rural Development

**10. Company Name: HESCO MPL**

**Business Activities:**

HESCO Bastion has combined its proven technical expertise in structural fortification with its evaluation of humanitarian aid to develop a new concept in transitional housing. R-House™, a semi-permanent and rapidly constructed building which provides a uniquely universal shelter solution.

**Objectives for participating in the mission:**

- Network and discuss the potential, which all parties can benefit.
- To develop current and future products for the market.

Please contact the undersigned for any more information and/or to obtain contact details of the above companies/institution:

Aisha Barnabas  
Trade Officer  
British High Commission  
P.O. Box 9200  
Dar-Es-Salaam  
Tanzania

Tel: +255-22-2110101  
Fax: +255-22-211080  
Mobile: +255-763-210537  
Email: [aisha.barnabas@fco.gov.uk](mailto:aisha.barnabas@fco.gov.uk)

Working Hours: Monday - Thursday: 0730am - 0330pm: Friday 0730 - 1300hrs.